

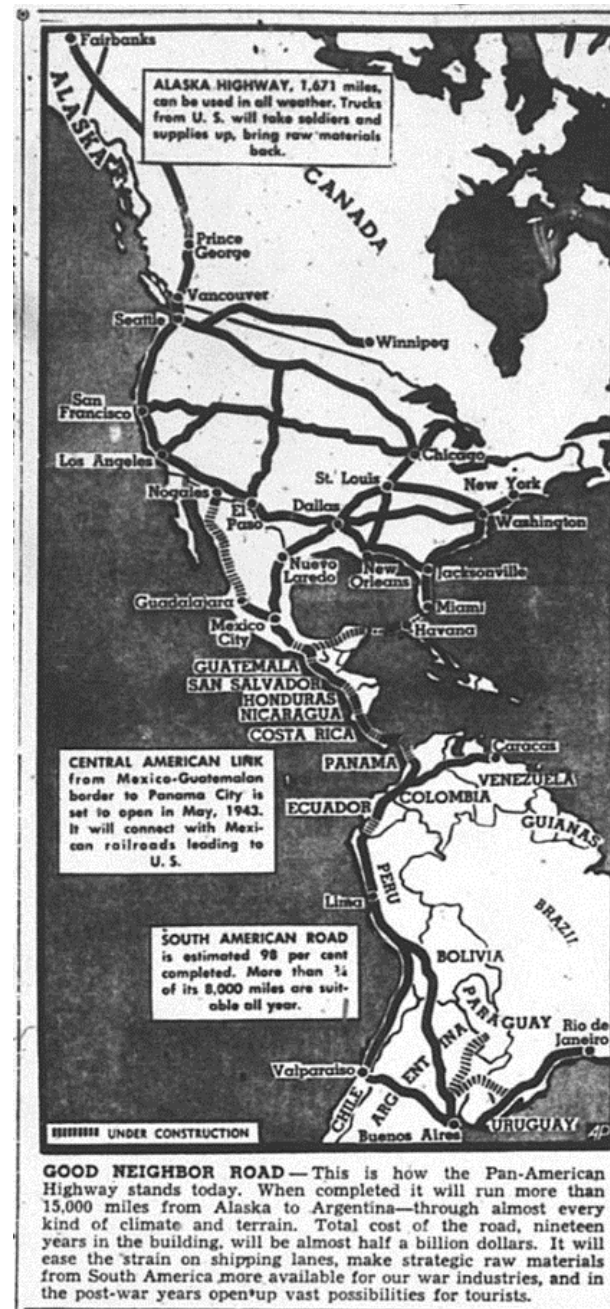
# The Economy of Connections Trade with Mexico

Ports-to-Plains Annual Meeting

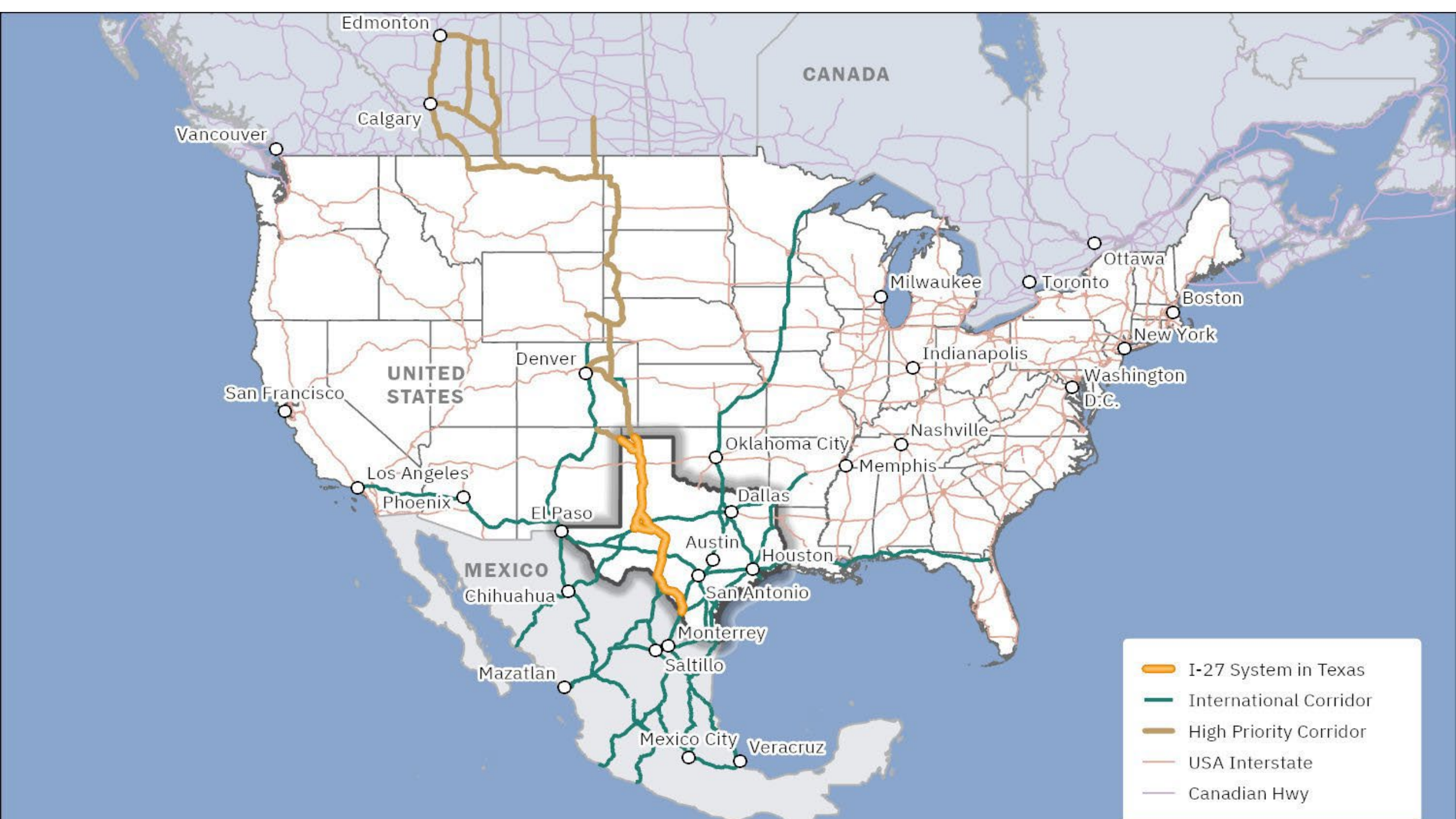


The Good Neighbor Road on November 27, 1942. This was a news article on the completion of the Pan-American Highway.

“It will ease the strain of shipping lanes, make strategic raw materials from South America more available for our war industries, and in the post-war years open up vast opportunities for tourists.”







# Encourage Trade with Mexico

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## ☐ Impact of Future IH 27

- ☐ Ports of Laredo(Nueva Laredo)
- ☐ Eagle Pass(Piedras Negras)
- ☐ Del Rio (Acuña)

## ☐ Impact of the **Northern Economic Corridor**

## ☐ Expanding our Advocacy Efforts in Mexico

- ☐ (Coahulia Logistics and Supply Chain Association)

# Impact of Trade between the P2P States and Mexico

In 2020 Domestic and International Trade totaled \$144 billion

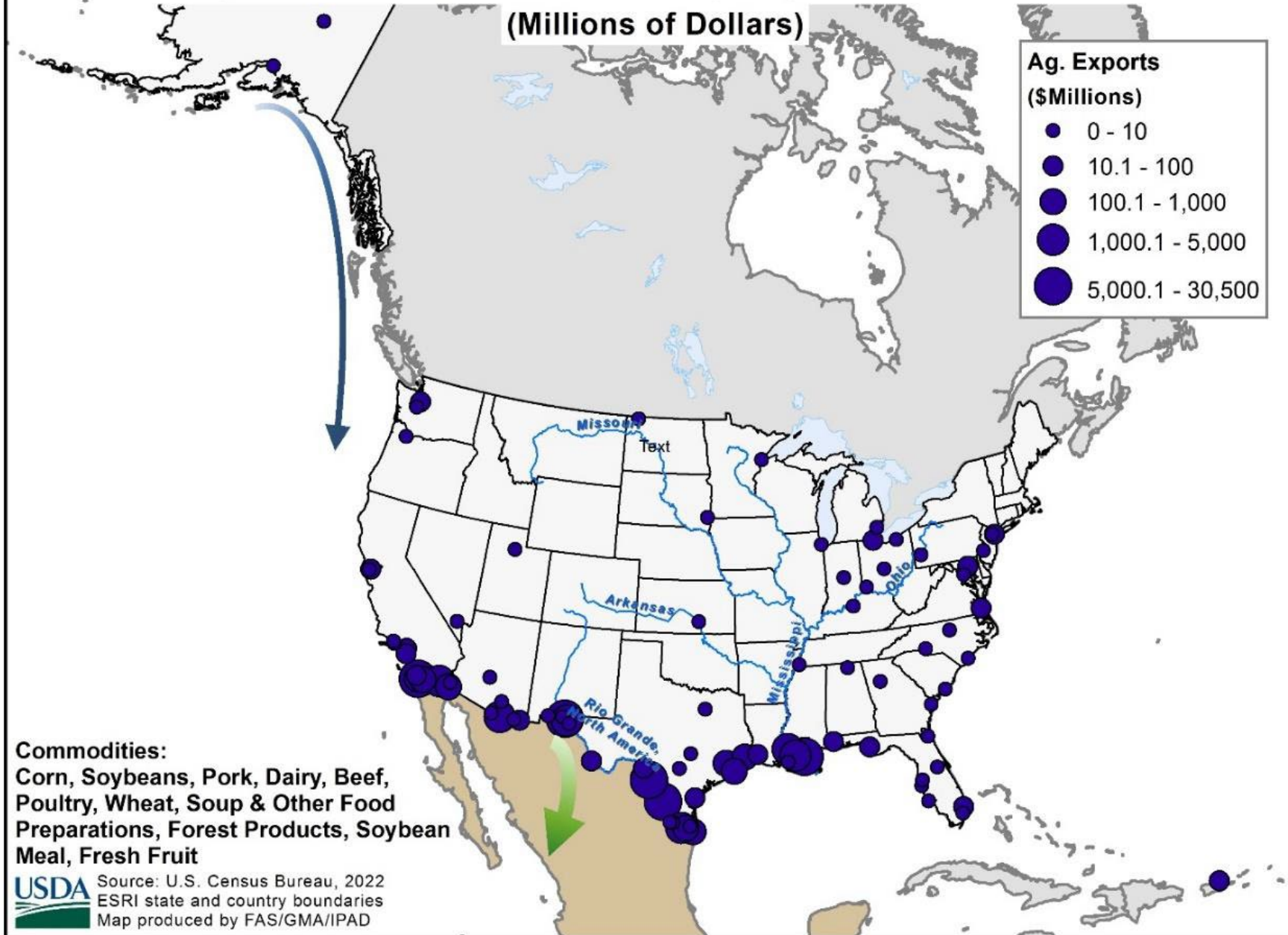
In 2025 Domestic and International Trade is projected to be \$359 billion

Data Source: Freight Analysis Framework Version 5





# U.S. Agricultural Exports to Mexico by Major Ports, Total 2016-2021 (Millions of Dollars)





# ROAD CONNECTIVITY OF THE COAHUILA STATE WITH THE REST OF MEXICO AND ITS NORTH BORDER WITH THE TEXAS STATE





UNITED STATES  
OF AMERICA

WEST COAST

EL PASO

CENTRAL USA

AMARILLO

FORTH WORTH

DALLAS

TEXAS

AUSTIN

EAST COAST

HUSTON

DEL RÍO

ACUÑA

EAGLE PASS

PIEDRAS  
NEGRAS

MONCLOVA

MÉXICO

MONTERREY

TORREÓN

SALTILLO

GUADALAJARA

AL CENTRO Y  
SUR DE MÉXICO

SAN LUIS POTOSÍ  
QUERETARO  
MÉXICO, D.F.

# COAHUILA

SHARES

512 Km

BORDER WITH THE  
STATE OF

# TEXAS

BORDER CROSSINGS

- 3 Vehicle crossings
- 1 Rail crossing

Federal highways





# NORTHERN ECONOMIC CORRIDOR

## LOOPS TO BE BUILT BY THE STATE

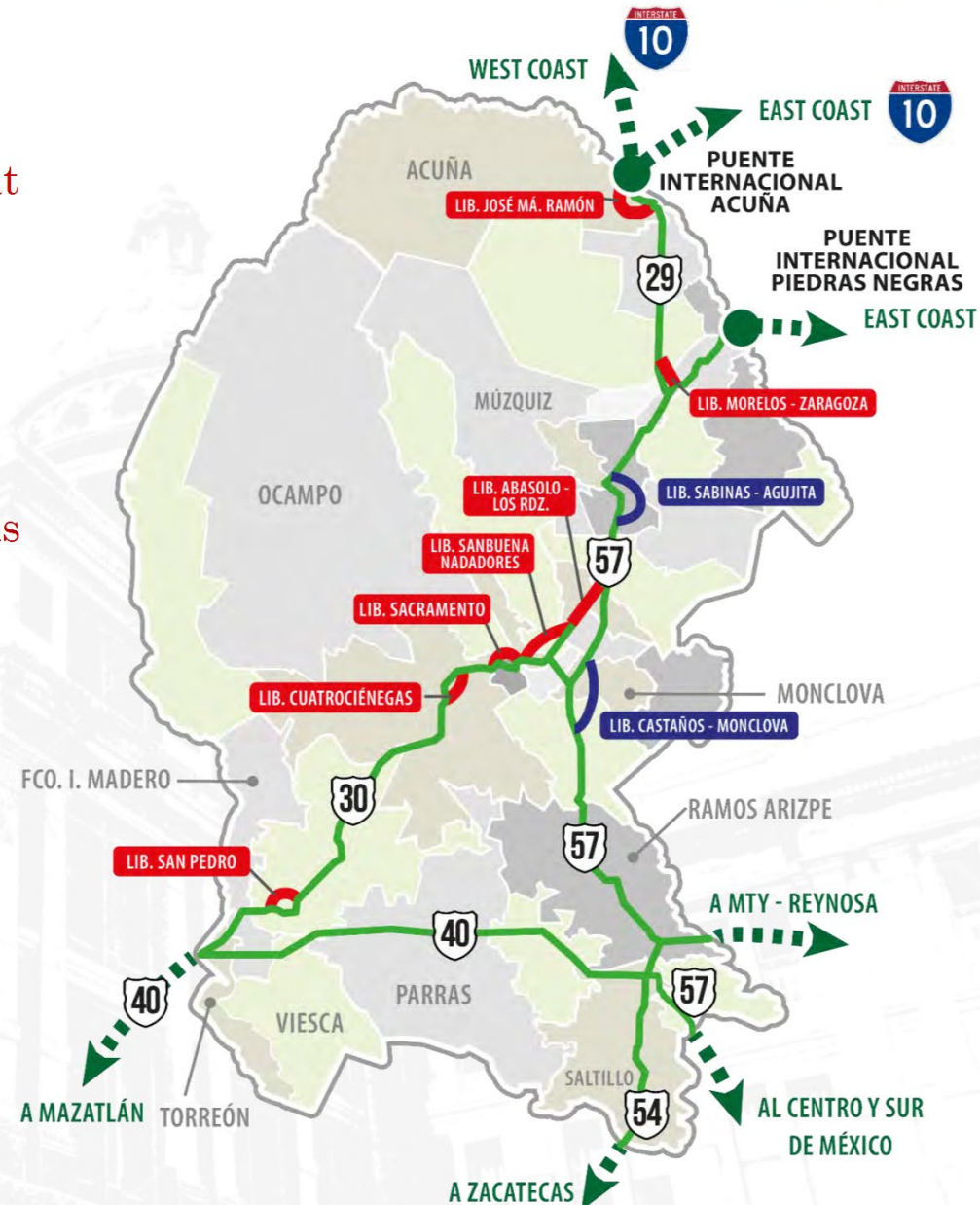


The Government of Coahuila State plans to release the heavy traffic that currently passes through the urban centers, through the construction of loops in each one of them.

Creating a corridor from South to North, using Federal Highways 30 and 57 as main axes, and connections with State Highways 29 and 34.

Currently, the Federal Government has in its portfolio vital projects for the consolidation of the Northern Economic Corridor

- Castaños – Monclova Loop
- Sabinas – Agujita Loop





# FEDERAL AND STATE HIGHWAY INFRASTRUCTURE NETWORK OF THE NORTHERN ECONOMIC CORRIDOR

· 6 STATES LOOPS	
LOOPS	LENGTH
JOSÉ MÁ. RAMÓN	1.60 KM
MORELOS – ZARAGOZA (ESTUDIO)	20.00 KM
ABASOLO – LOS RODRÍGUEZ	12.00 KM
SAN BUENA - NADADORES	14.00 KM
SACRAMENTO	3.60 KM
CUATROCIÉNEGAS	6.00 KM
SAN PEDRO	6.00 KM
TOTAL 63.20 KM	
95 MDD	

· 2 FEDERAL TOLL ROAD	
TOLL ROAD	LENGTH
CASTAÑOS - MONCLOVA	30.00 KM
SABINAS - AGUJITA	16.00 KM
TOTAL 46.00 KM	
120 MDD	

TOTAL  
STATE – FEDERAL  
111.10 KM





# COAHUILA EN LA CADENA DE SUMINISTRO GLOBAL

**Coahuila logistics and supply chain association**



# Use of Assets and Conditions to face the Opportunities that will bring Nearshoring

## COMPETITIVE CONDITIONS:

- **Development Poles.**
- **Organic metropolitan areas.**
- **Economic diversification.**
- **Organic clustering.**
- **Road connectivity.**

## COAHUILA ASSETS

- **Public security.**
- **State leadership (government-business-organizations-universities).**
- **Positioning in international corridors trade.**
- **Energy potential.**
- **Organic transportation manufacturing cluster global.**
- **Border port modernization in Piedras Negras as a terrestrial HUB for international crossing goods.**
- **Logistics HUB.**

# Coahuila

2nd larger exporter of  
the country with **12.3%**

Leading exporter of  
transport equipment with  
**20.9%**

2nd exporter in the  
country in drinks and  
tobacco with **28%**

Main exporter of  
basic metals with  
**33.6%**

6th exporter in the country  
in accessories, electrical  
appliances electric energy  
generation equipment with  
**8.1%**

2nd exporter in the country in  
machinery and equipment  
with **16.1%**



## HIGH QUALITY OF LIFE

Four of the main cities in Coahuila are ranked within the 25 more competitive of Mexico.

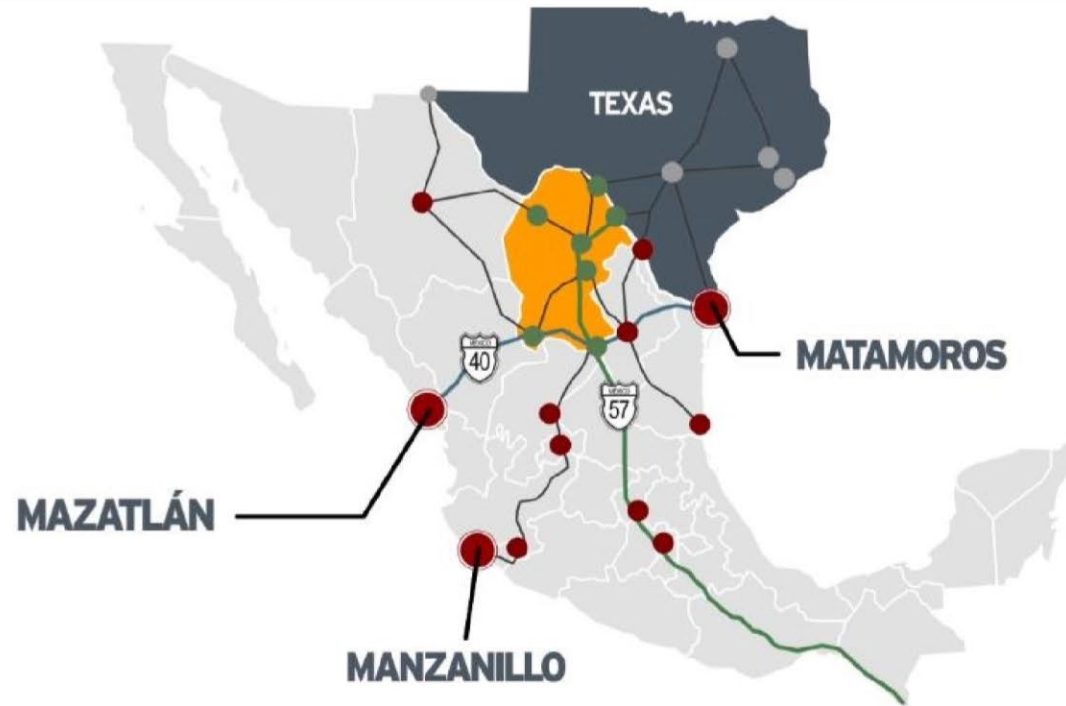


Centro de  
Investigación y  
Docencia  
Económica





## PRIVILEGED STRATEGIC LOCATION



Coahuila is located:

485 km from the port of Mazatlán

383 km from the port of Matamoros

1,026 km from the port of Manzanillo

Over  
8,500 km

of highways

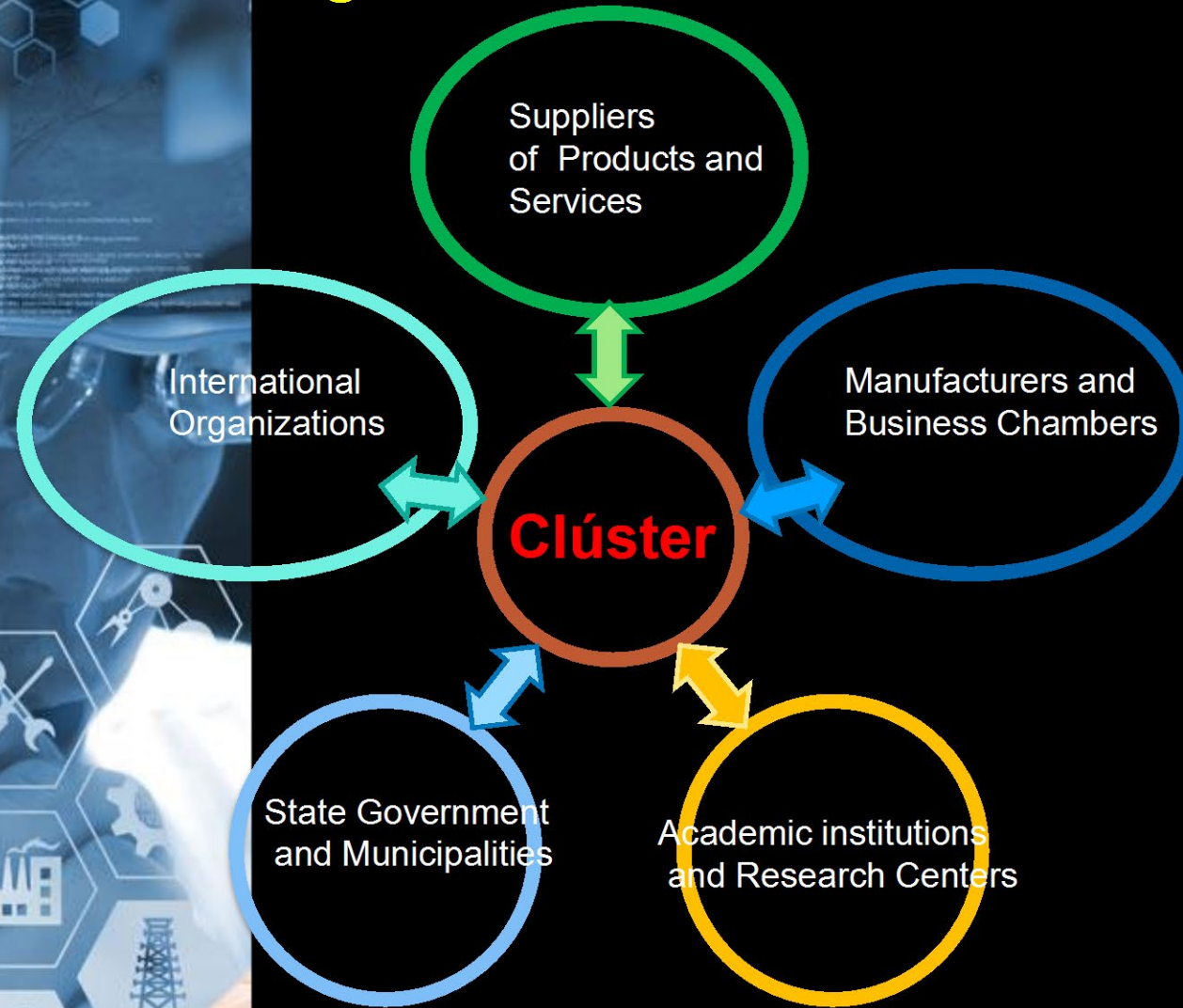
Two of the main highways in Mexico  
converge in Coahuila



Coahuila  
**strong**

¡Fuerte,  
Coahuila **es!**

## Who are the members of the Logistics Association?





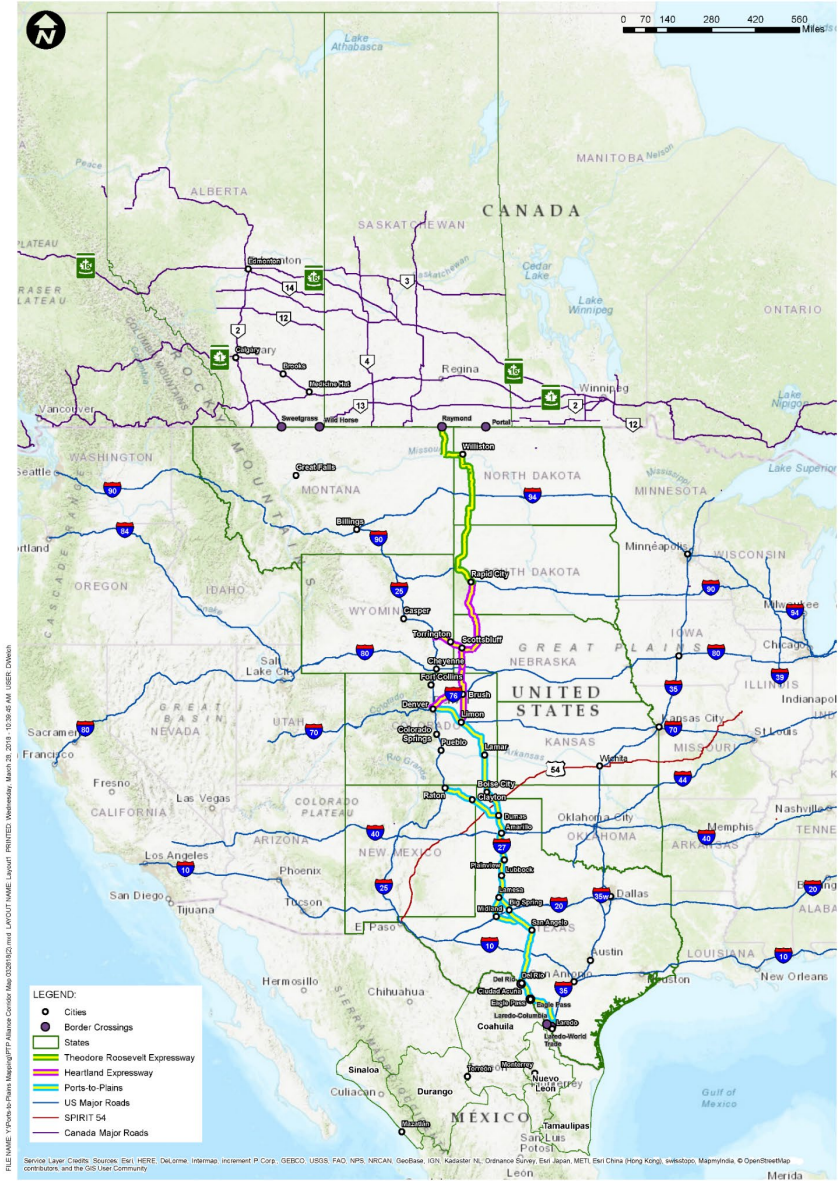
# Ports to Plains Trade Alliance


PORTS TO PLAINS CORRIDOR

HEARTLAND EXPRESSWAY

THEODORE ROOSEVELT EXPRESSWAY

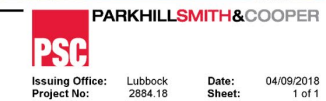
“ADVOCACY IS AN ACTIVITY BY AN INDIVIDUAL OR GROUP THAT AIMS TO INFLUENCE DECISIONS WITHIN POLITICAL, ECONOMIC, AND SOCIAL INSTITUTIONS.(WIKI)”





PORTS-TO-PLAINS ALLIANCE  
BRinging the Benefits of Commerce to  
North America's Energy & Agricultural Heartland

PORTS-TO-PLAINS ALLIANCE  
CORRIDOR MAP



PARK HILL SMITH & COOPER  
PSC  
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Sheet: 1 of 1