# **Economic Corridors: Linear Infrastructure Certainty**

Collaborative pathways for sustainable, responsible generational growth & development: "Fortress North America"

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### Common issues and challenges



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- Port congestion: Challenges with shipping, warehousing, labor, real-estate and slow approvals - Reputation
- Rail services (mainline and short line): Logistic and supply chain impacts Reputation
- Energy and food security: Global Supply / Demand, "Our" needs vs "Their" Needs
- **Fortress North America:** Not yet built energy security, food security, fresh water supply, critical minerals, rare earth elements, enriched uranium, hydrogen
- Alignment of trade partners: Goals, Values, Principal alignment

   Big Picture
- Erosion of "energy-rich nations" advantages: Energy-poor nations are defining what "green is"
- Regulatory environment: Construction is easy, it's the regulations and political posturing that is unpredictable
- **Attitude:** We are **Can-adian** and **Ameri-Can!** Our collaborative can do, get-it-done attitude needs to be rekindled.



# **Economic Corridors Pathway to Fortress North America**



#### **Economic Corridors Task Force Mandate**

Establish corridors within Alberta, Canada and into the U.S. that will be to the economic and strategic benefit of Albertans, that will enable diversified economic growth, and will provide economic stability for several generations.

Determine the need, and opportunity for growth, of our rail system within the province to facilitate economic growth and competitiveness, addressing local needs and mitigating shipping bottlenecks.



### Starting a conversation: "Planes, Trains, Pipes, Ships, Trucks, Wire and Cable"

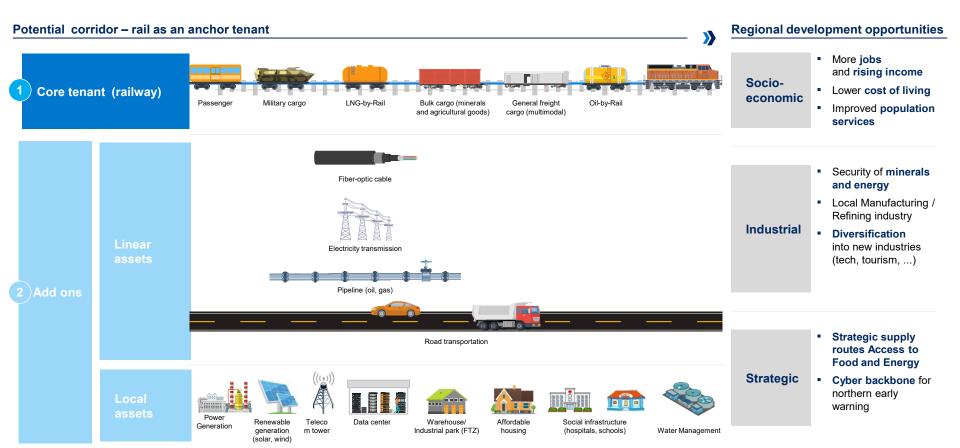
"No, it's not just a highway, pipeline, powerline or railway, it's an economic corridor."

#### So what is an economic corridor?

- Not restricted to a commodity, or asset type
- Connects people and regions to mutual benefit and/or trade
  - What do you have? What do you need? What can we trade? How can I get it to you?
  - River, road, rail, airport, port, pipe, powerline, fiber...
  - "The shortest route may not be a straight line, but the path of least resistance"
- Allows for predictable, responsible, and sustainable growth
  - Regulatory and compliance conditions known in advance
  - Certainty of "what yes looks like"



#### What could a corridor look like? First, you need an anchor tenant and pathway



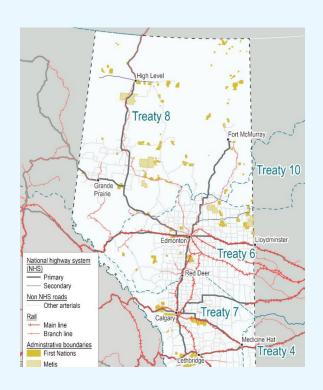
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### What is the advantage of a corridor?

- Formalizes a route
- Concentrates efforts for approvals
- Allows for anchor tenants, that then allow for densification
- Meets the needs of trade agreements (e.g. Canada, U.S., Mexico Agreement)
- Increases project certainty
- Allows us to "hunt in a pack" mutual benefits are identified and supported
- Facilitates collaboration and communication
- Strengthens relationships and trade
- Helps us obtain deep sea port access, and channels strategic growth
- Unlocks private capital for infrastructure and long-range ownership
- Aligns in principle with federal, municipal, Indigenous and provincial goals



#### Treaties span state & provincial boundaries



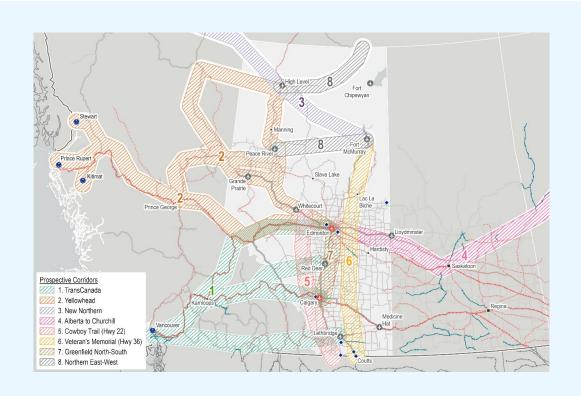


#### Food for thought – ports and corridors

- How can we decrease bottlenecks in ports, roads, rail and air
  - Northwest / Gulf Coast Logistical Advantages
  - Big picture discussion includes the North West with Gulf Coast Texas to Alaska
- Land border crossings
  - Critical links, expand volumes, Streamline Process / Regulations
  - De-bottleneck
  - Think energy transition corridor and hubs
- Capitalize on the Canada-United States-Mexico Agreement and other trade agreements
- Free trade zones / foreign trade zones Flex this model within Corridors
- How do we produce, supply and transport energy and food to our "Fortress North America" partners
- Secure supply within U.S. / Canada: Sell surplus to other trade partners
- Just in case vs just in time
  - Resilience and adaptability is the real "green solution"



#### Corridor formalization – how we started





#### "Teddy Inspired" – BIG Picture









#### **Early wins**

- Alberta's Ministry of Transportation and Economic Corridors
  - Name and focus changed to include Economic Corridors
  - Parliamentary Secretary for Economic Corridor Development
  - Parliamentary Secretary for Agrifood Development
  - 11 Ministries have "Economic Corridor" directives in their mandates
  - MOU Signed between provinces of Alberta, Saskatchewan, Manitoba and NWT
- First Nations interest
  - Treaty 5, 6 and 8 have both identified "economic corridors with sea port access"
- Arctic corridor interest
  - Alaska, Alberta, Northwest Territories, Yukon



#### Early wins cont'd

- PNWER
  - Focus on economic corridors
- CSG Midwest energy transition mission to Germany 2 Subsequent Visits
- Hydrogen Conference
  - Heads of State attending
- Ports to Plains
  - Finding common ground and common organizations
  - Reciprocal Presentations
  - Collaboration of ideas

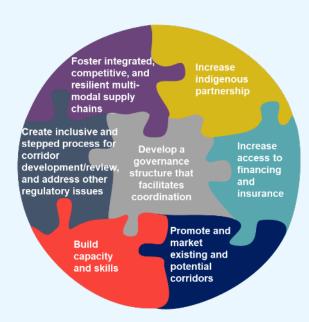


#### What can we do – low hanging fruit

- Identify and designate economic corridors
- Identify common connection points
- Explore MOU between regions for developing corridors interest Sub National
- Fast track / pre-approve infrastructure of interest within "Designated Corridors"
- Create and maintain collaborative partnerships
- Garner funding and support for linear projects of mutual benefit be predictable again
- Define what "Is , Really Is"
- Water, food, logistics, energy security and defense as priorities for "Fortress North America"
- Corridor management policies and authorities Step outside of the "Political Swings"



#### Putting the pieces together





## Thank-you



Albertan