

# North American Trade Opportunities

CONSULATE GENERAL OF CANADA

David B. Weiner

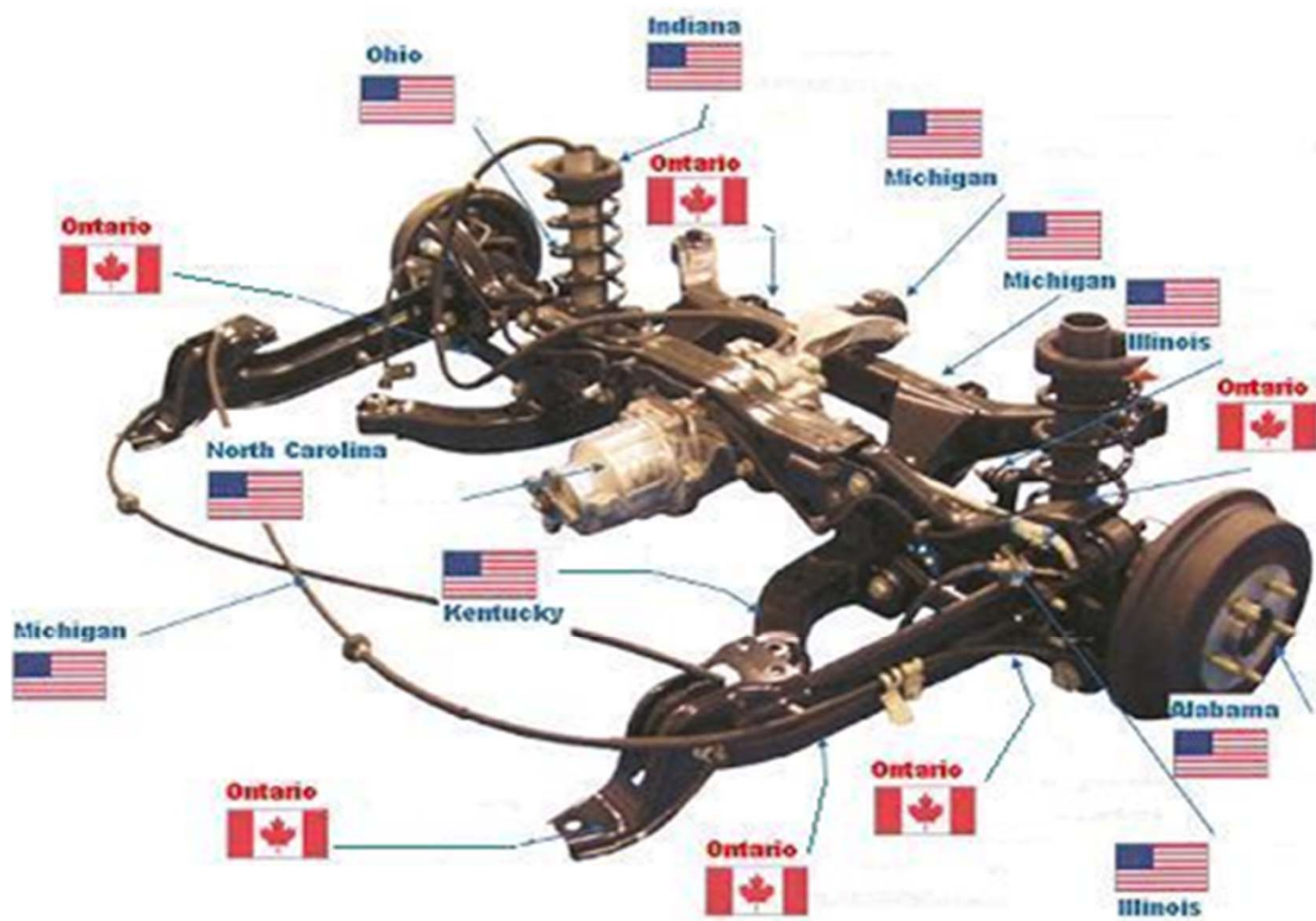
Consul & Senior Trade Commissioner





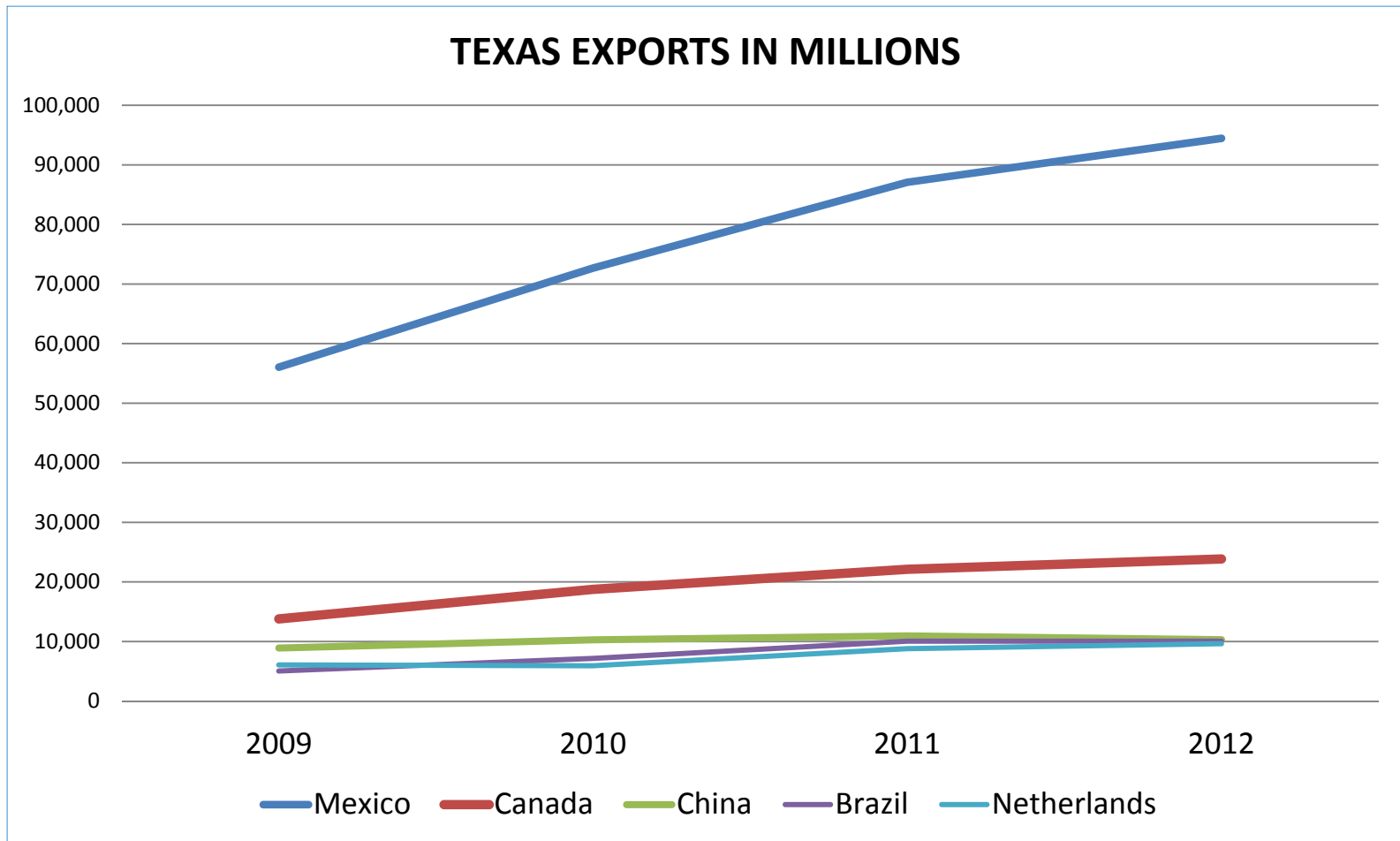




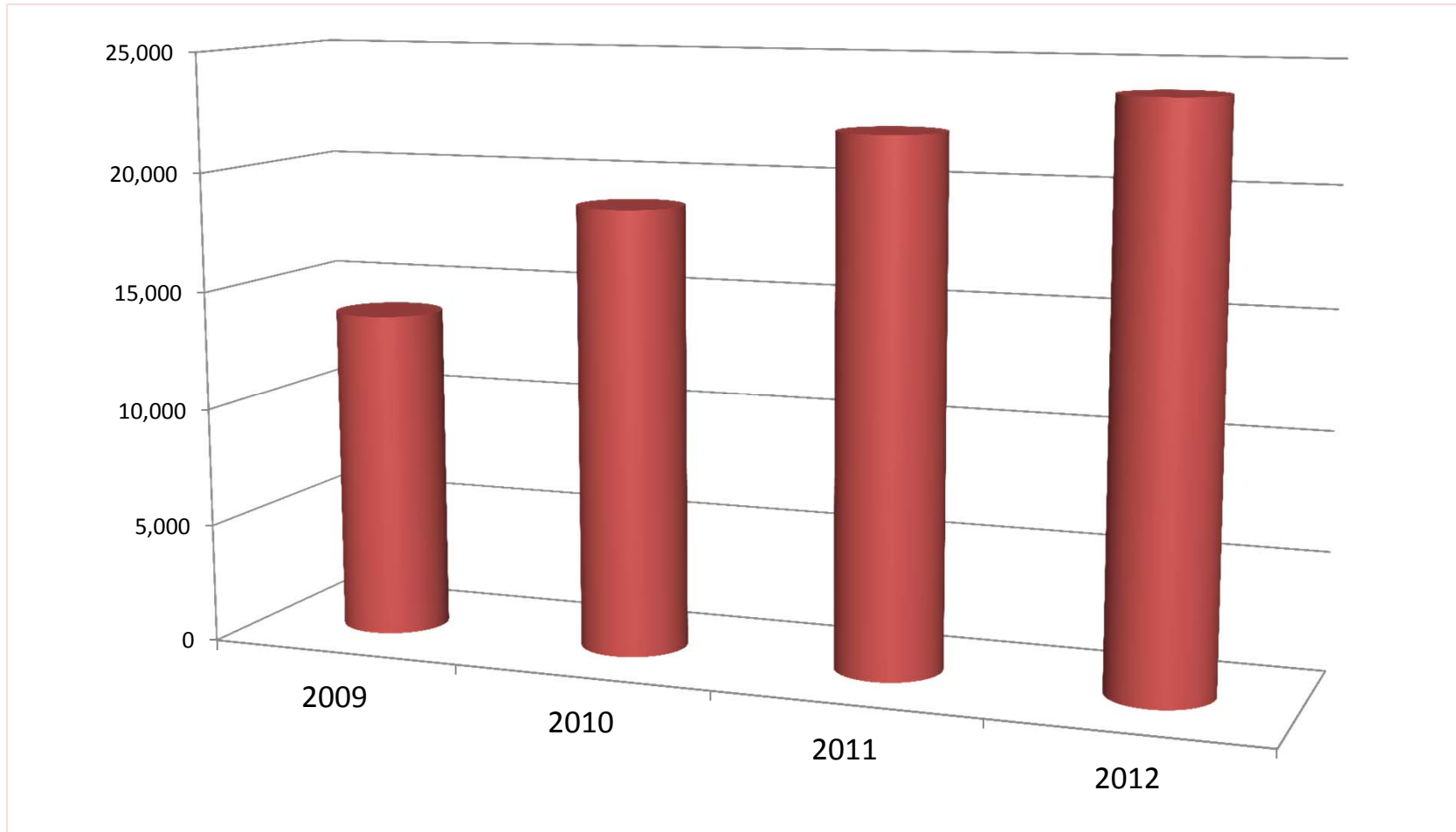




# Texas Exports to the World 2009 - 2012



# Texas Exports to Canada







**FOLLOW THE MONEY!**

# Why Canada?

- A similar language and culture
- We do business in the same time zones
- Similar and effective legal systems
- Easy market access
- Low business taxes
- Invoice directly, no need for documentary credits
- Solid financial system
- Strong economic performance, solid growth



# What Others are Saying about Canada

- Forbes Magazine – “Best country for business in the G20” (Nov 2012)
- Economist Intelligence Unit: “Best country among G-7 to do business over the next 5 years 2013-2017”
- World Bank – easiest G7 country to start a business
- World Economic Forum – soundest banking system in the world for past 6 consecutive years
- *Global Finance* - 6 of the N America’s 10 safest banks
- Standard & Poor’s reaffirmed Canada’s AAA credit rating



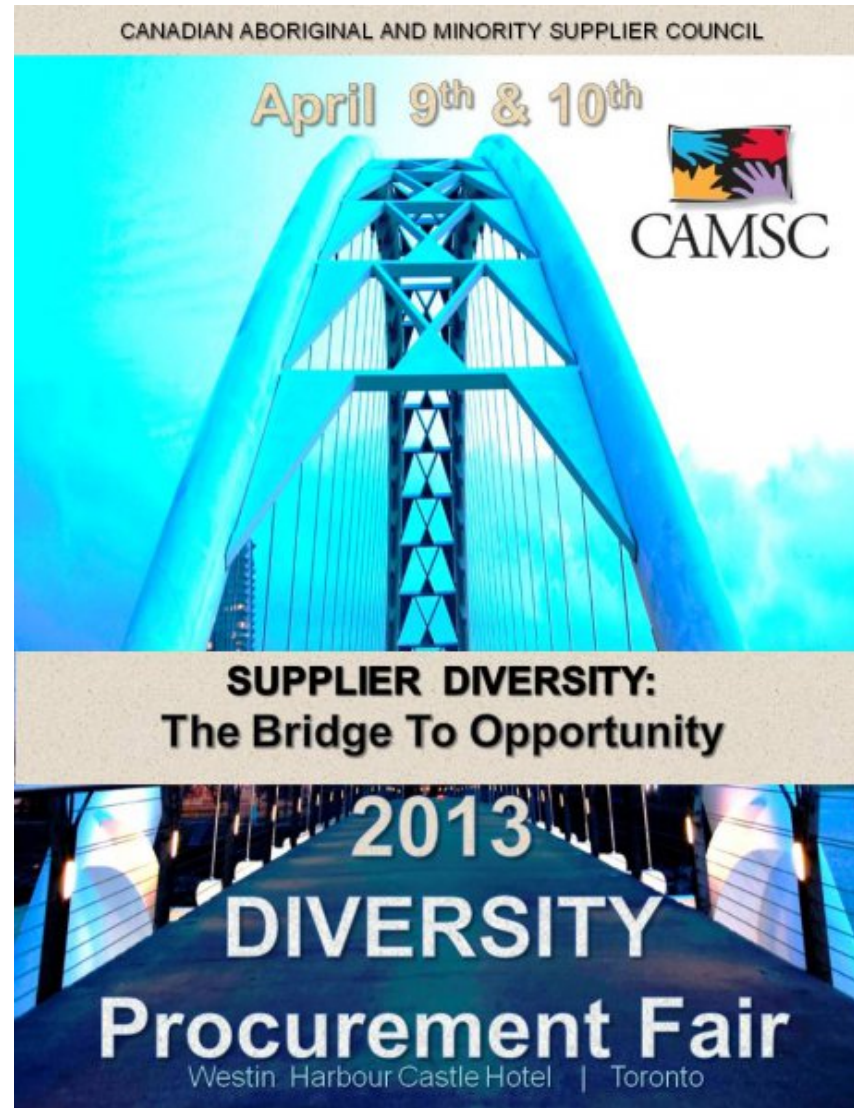
# HOW DO I GO TO CANADA?



# Follow your Customer




# SUPPLIER DIVERSITY



CANADIAN ABORIGINAL AND MINORITY SUPPLIER COUNCIL

April 9<sup>th</sup> & 10<sup>th</sup>



CAMSC

**SUPPLIER DIVERSITY:  
The Bridge To Opportunity**

**2013  
DIVERSITY  
Procurement Fair**

Westin Harbour Castle Hotel | Toronto



Need Help?

# The Canadian Trade Commissioner Service

Everywhere you do business



## WaveGuide Seminar



Foreign Affairs and  
International Trade Canada

Affaires étrangères et  
Commerce international Canada

Canada



Contact the Canadian Consulate General in Dallas  
or our Consulate in Houston



The Canadian Trade Commissioner Service

For more information  
Contact me at

David B. Weiner  
Consul & Senior Trade Commissioner  
Consulate General of Canada  
500 North Akard St  
Dallas, TX 75201  
Tel: (214) 721-1850  
Email: [david.weiner@international.gc.ca](mailto:david.weiner@international.gc.ca)  
[www.dallas.gc.ca](http://www.dallas.gc.ca)