



Promoting the Canada–U.S. Partnership in the South Central U.S.

Consul General Sara Wilshaw
2016 PORTS-TO-PLAINS ALLIANCE
ENERGY AND AGRICULTURE SUMMIT
March 31, 2016



Government
of Canada

Gouvernement
du Canada

Canada

Welcome

CONSULATE GENERAL OF CANADA



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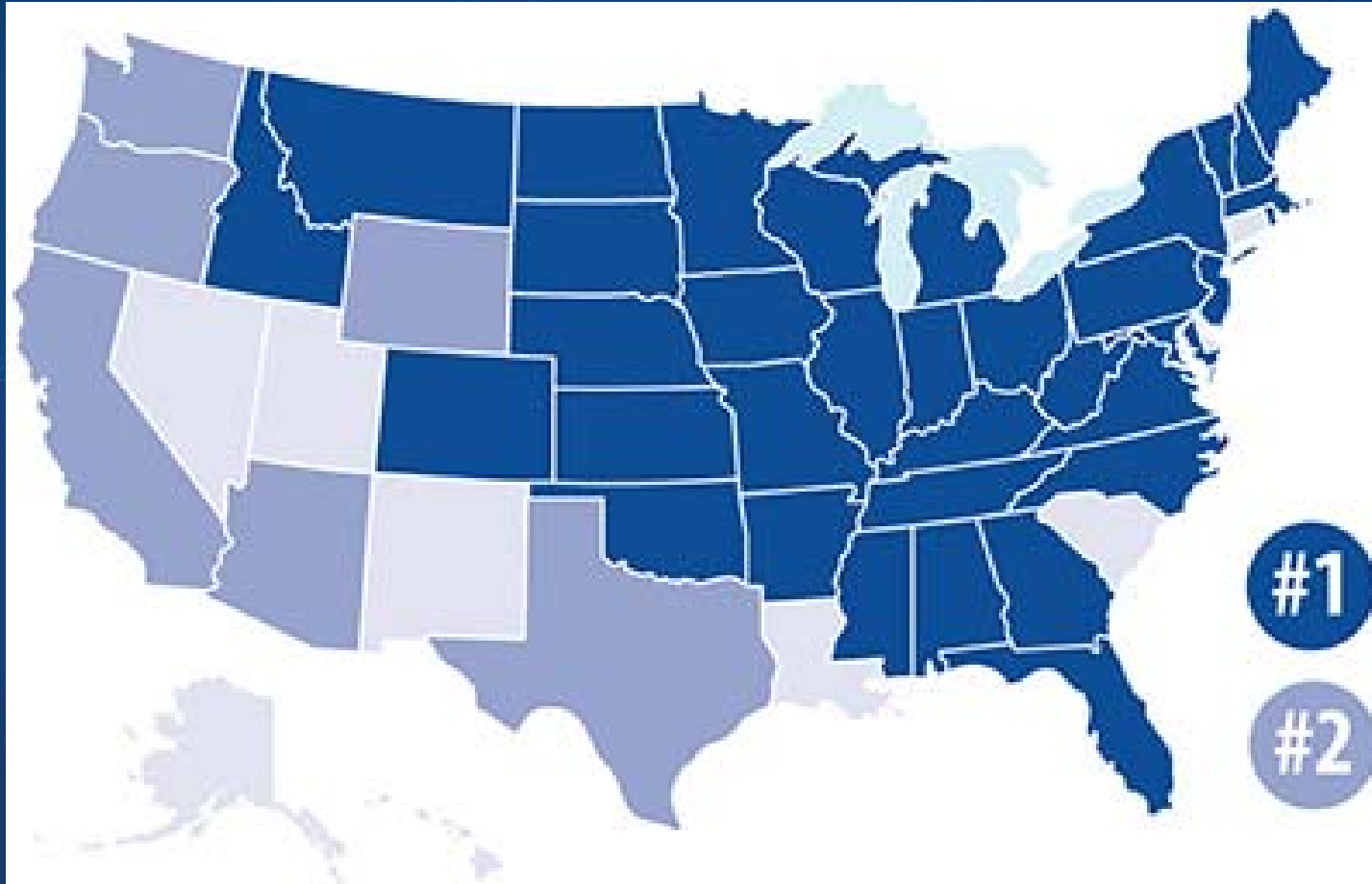


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Working Together as TRADE PARTNERS

- Canada and the U.S. are each other's **LARGEST** trade partner
- Canada is the **#1 CUSTOMER** for 35 U.S. states
- Canada buys more from the U.S. than China, Japan and the UK **COMBINED**
- Nearly **9 MILLION U.S. JOBS** depend on trade and investment with Canada

Growing Our ECONOMY TOGETHER



Working Together in the South Central U.S.

AGRICULTURE TRADE

AGRICULTURE TRADE	Ag Exports to Canada	Ag Imports from Canada	Total Bilateral Ag Trade
Arkansas	\$239 million	\$65 million	\$304 million
Louisiana	\$154 million	\$70 million	\$224 million
New Mexico	\$30 million	\$13 million	\$43 million
Oklahoma	\$37 million	\$71 million	\$108 million
Texas	\$962 million	\$856 million	\$1.8 billion

May 2015 Data source: U.S. Census Bureau. All figures in U.S. dollars and based on 2014 data (as of May 2015), including re-exports.

Working Together in TEXAS



Canada's Diverse ENERGY RESOURCES

Renewables (e.g. wind, solar)

- 7th in wind power capacity
- 555% growth in solar capacity since 2010



Nuclear

- 2nd largest uranium producer
- Own nuclear reactor technology (CANDU)



Energy efficiency

- \$37B in energy costs saved in 2012
- GHG reductions equivalent to emissions of more than 27M cars



Hydro

- 2nd largest hydro producer
- 63% of Canadian electricity



Crude oil

- 5th largest producer
- 3rd largest proven reserves
- Fastest growing source of GHG emissions



Natural gas

- 4th largest producer
- \$10.6B net exports

Energy technology innovation

- \$3.3B invested in energy RD&D
- >50,000 employed in clean tech sector and is growing 4X faster than rest of economy

Partnering on ENERGY & THE ENVIRONMENT

- Over 150 federal, state, and provincial arrangements on protecting the environment
- February 2016 North American Energy Ministers Meeting:
 - New MoU on Climate Change and Energy Collaboration
 - Launch of new North American energy information web platform



North American Cooperation on Energy Information (NACEI)

The Energy Secretaries and Minister from Canada, Mexico, and the United States initiated a framework for trilateral consultation and sharing of energy information for the North American region in December 2014. A robust collaboration effort was launched to:

- improve respective energy import and export data
- share publicly available geospatial information related to energy infrastructure
- exchange views and projections on cross-border energy flows
- develop a cross reference for terminology, concepts, and definitions

Information, including data and maps, is available at the following links:

Mexico United States Canada

<http://www.nacei.org/>



Competing globally
through INTEGRATED SUPPLY CHAINS

Standing together on SECURITY AND DEFENSE



Cooperating along OUR SHARED BORDER

Advancing our SHARED PROSPERITY



Our Team

<p>Atlanta Consulate General of Canada</p> <p>Territory covered: Alabama, Georgia, Mississippi, North Carolina, South Carolina and Tennessee</p>	<p>Boston Consulate General of Canada</p> <p>Territory covered: Maine, Massachusetts, New Hampshire, Rhode Island and Vermont</p>	<p>Chicago Consulate General of Canada</p> <p>Territory covered: Illinois, Kansas City metropolitan area, Missouri, Northwest Indiana and Wisconsin</p>	<p>Dallas Consulate General of Canada</p> <p>Territory covered: Arkansas, Louisiana, New Mexico, Oklahoma and Texas</p>
<p>Denver Consulate General of Canada</p> <p>Territory covered: Colorado, Kansas (excluding Kansas City metropolitan area), Montana, Utah and Wyoming</p>	<p>Detroit Consulate General of Canada</p> <p>Territory covered: Kentucky, Indiana (excluding Northwest Indiana), Michigan and Ohio</p>	<p>Los Angeles Consulate General of Canada</p> <p>Territory covered: Southern California, Arizona and Nevada (Consular services to Canadians in Clark County)</p>	<p>Miami Consulate General of Canada</p> <p>Territory covered: Florida, Puerto Rico and the United States Virgin Islands</p>
<p>Minneapolis Consulate General of Canada</p> <p>Territory covered: Iowa, Minnesota, Nebraska, North Dakota and South Dakota</p>	<p>New York Consulate General of Canada</p> <p>Territory covered: Connecticut, Delaware, New Jersey, New York state, Pennsylvania and Bermuda</p>	<p>San Francisco/Silicon Valley Consulate General of Canada</p> <p>Territory covered: Northern California and Hawaii (Consular services to Canadians in Nevada, with exception of Clark County)</p>	<p>Seattle Consulate General of Canada</p> <p>Territory covered: Alaska, Idaho, Oregon and Washington state</p>

Houston - Trade Office

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77057



- **Consular:** Helping Canadians living and travelling in the region
- **Public Affairs:** Engaging local leaders on key priority areas for Canada
- **Trade Commissioner Service:** Assisting in building business relationships and promoting investment in Canada



Thank you



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of Canada

Gouvernement
du Canada

Canada